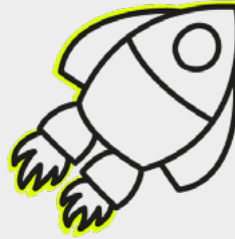


Excerpt from the whitepaper:



strategic advantage through AI in archiving

Companies create countless digital documents every day: contracts, minutes, invoices, e-mails and much more. These are all saved but rarely actually used. The archive is growing, but access to the information it contains remains difficult.



the result:

- Valuable knowledge remains hidden because it cannot be found.
- Decisions are based on incomplete information, which increases risks.
- Employees waste time on manual searches instead of productive work.

In short:

The digital archive becomes a data dump instead of a source of knowledge.

the solution: easy archive with AI power

easy archive revolutionizes document management through the use of advanced AI technology. Instead of spending hours searching for information, you simply ask questions in natural language – and receive precise, contextually relevant answers from your entire document pool.

As digitalization expert and leading ECM software manufacturer, easy has since 1990 stood for legally compliant, digital archiving and efficient, automated business processes. Over 5,400 customers in more than 60 countries and all industries rely on our company and our strong partner network.

Our first-class archiving, ECM, DMS, P2P and HCM software solutions & services form the digital center for data-based intelligence and make people, companies and organizations successful. easy is part of conrizon AG, the European holding company for market-leading ECM brands such as PROXESS, HABEL, and Shareflex.

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specific use cases: from the question to the solution

1. A new approach to contract management

The challenge:

Contracts are available in digital form in many companies, but focused analysis remains time-consuming. In the case of framework agreements, there is often no overview of critical deadlines such as automatic renewals or the end of a contract term. Without central, intelligent analysis, there is a risk of missed notice periods, unused potential and inefficient contract extensions.

Prompt:

"Summarize all current framework agreements with a term ending in the next 6 months."

The result:

Sofortige, priorisierte Übersicht über kritische Vertragstermine mit automatischer Bewertung nach Laufzeit und Relevanz.

Advantages

- ✓ Deadlines at a glance thanks to automatic reminders
- ✓ Timely renewal or renegotiation of contracts
- ✓ Optimal utilization of framework agreements
- ✓ Significantly reduced research effort

Additional prompt options:

"Show me all contracts with automatic renewal without a termination clause."

"Which contracts need to be reviewed in the next 30 days?"

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specific use cases: from the question to the solution

2. cross-selling through intelligent contract analysis

The challenge:

Sales teams leave money on the table every day without realizing it. Unused cross-selling potential lies fallow in concluded contracts, while valuable customer information is scattered throughout various documents.

Prompt:

"Show all customer contracts that contain module A but not module B."

The result:

Prioritized list of cross-selling opportunities with specific product suggestions and customer context information.

Advantages

- ✓ Higher cross-selling rate through data-based lead generation
- ✓ Better customer relationships by covering demand proactively
- ✓ Reduced acquisition costs by focusing on existing customers
- ✓ Fully automated identification of sales opportunities

AI in archiving: your **competitive advantage** starts here

Seven practical use cases with prompt suggestions for successfully applying AI in document management. Discover in the free whitepaper how companies can leverage AI in digital archives to utilize valuable knowledge more efficiently and improve strategic decision-making.

[read now](#)

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